# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	FORM 8-K	
	CURRENT REPORT	
0	Pursuant to Section 13 or 15(d) f the Securities Exchange Act of 193	34
Date of R	eport (Date of earliest event reported): M	ay 4, 2023
(Ех	CoreCard Corporation cact name of registrant as specified in its char	rter)
Georgia (State or Other Jurisdiction of Incorporation)	001-09330 (Commission File Number)	<b>58-1964787</b> (I.R.S. Employer Identification No.)
(Ad	One Meca Way Norcross, Georgia 30093 Idress of Principal Executive Offices) (Zip C	ode)
(Re	(770) 381-2900 gistrant's telephone number, including area c	ode)
(Former	name or former address, if changed since la	st report)
Check the appropriate box below if the Form 8-K filing is provisions:	s intended to simultaneously satisfy the filing	g obligation of the registrant under any of the following
<ul> <li>□ Written communications pursuant to Rule 425 under</li> <li>□ Soliciting material pursuant to Rule 14a-12 under the</li> <li>□ Pre-commencement communications pursuant to Ru</li> <li>□ Pre-commencement communications pursuant to Ru</li> </ul>	e Exchange Act (17 CFR 240.14a-12) le 14d-2(b) under the Exchange Act (17 CFR	
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.01 par value for the class	CCRD	NYSE
Indicate by check mark whether the registrant is an emergor Rule 12b-2 of the Securities Exchange Act of 1934 (§2		of the Securities Act of 1933 (§230.405 of this chapter)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or

revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

Emerging growth company  $\square$ 

# Item 2.02. Results of Operations and Financial Condition.

On May 4, 2023, the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

## Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1 Press Release dated May 4, 2023

Exhibit 104 Cover Page Interactive Data File (embedded within the Inline XBRL document)

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

**CoreCard Corporation** 

By: /s/ Matthew A. White Matthew A. White Date: May 4, 2023

Chief Financial Officer

Three Months Ended

# **CoreCard Corporation Reports First Quarter 2023 Results**

#### 25% Increase in Services Revenue Year-over-Year

NORCROSS, Ga., May 04, 2023 (GLOBE NEWSWIRE) -- CoreCard Corporation (NYSE: CCRD) ("CoreCard" or the "Company"), the leading provider of innovative credit technology solutions and processing services to the financial technology and services market, announced today its financial results for the quarter ended March 31, 2023.

"CoreCard's strong performance continued in the first quarter and resulted in total net revenue of \$14.8 million which exceeded our expectations," said Leland Strange, CEO of CoreCard. "Our significant top-line growth in services revenue was driven by 27% growth in professional services revenue and 34% growth in processing and maintenance revenue. As expected, we did not recognize any license revenue in the first quarter of 2023, as no new license tiers were achieved. As a reminder, we completed a large conversion in the first quarter of 2022 resulting in the significant license revenue for the first quarter of last year. We continue to see encouraging results from the ongoing investment in our platform and processing capabilities, and we continue to onboard new customers that value the features and functionality offered by the CoreCard platform."

"Due to solid performance during the first quarter, we are reaffirming our 2023 services revenue growth expectations of approximately 10% and total license revenue in the range of \$3 million to \$7 million. The opportunity ahead of us is significant. CoreCard provides the gold standard in modern card issuing and remains a growth business focused on meeting the evolving needs of modern issuers while generating long-term value for our shareholders," concluded Strange.

#### Financial Highlights for the three months ended March 31, 2023

Total revenues in the three-month period ended March 31, 2023, was \$14.8 million compared to \$24.3 million in the comparable period in 2022.

In the following table, revenue is disaggregated by type of revenue for the three months ended March 31, 2023, and 2022:

	March 31,				
(in thousands)		2023	2022		
License	\$	\$	12,489		
Professional services		8,341	6,562		
Processing and maintenance		5,430	4,060		
Third party		985	1,173		
Total	\$	14,756 \$	24,284		

Income from operations was \$1.8 million for the first quarter compared to income from operations of \$11.8 million in the comparable prior year quarter.

Net income was \$1.3 million for the first quarter compared to net income of \$8.7 million in the comparable prior year quarter.

Earnings per diluted share was \$0.15 for the first quarter compared to \$1.00 in the comparable prior year quarter.

#### **Investor Conference Call**

The company is holding an investor conference call today, May 4, 2023, at 11 A.M. Eastern Time. Interested investors are invited to attend the conference call by accessing the webcast at https://www.webcast-eqs.com/corecard050423 or by dialing 1-877-407-0890. As part of the conference call CoreCard will be conducting a question-and-answer session where participants are invited to email their questions to questions@corecard.com prior to the call. A transcript of the call will be posted on the company's website at investors.corecard.com as soon as available after the call.

The company will file its Form 10-Q for the period ended March 31, 2023, with the Securities and Exchange Commission today. For additional information about reported results, investors will be able to access the Form 10-Q on the company's website at investors.corecard.com or on the SEC website, <a href="https://www.sec.gov">www.sec.gov</a>.

### About CoreCard

CoreCard Corporation (NYSE: CCRD) provides the gold standard card issuing platform built for the future of global transactions in an embedded digital world. Dedicated to continual technological innovation in the ever-evolving payments industry backed by decades of deep expertise in credit card offerings, CoreCard helps customers conceptualize, implement, and manage all aspects of their issuing card programs. Keenly focused on steady, sustainable growth, CoreCard has earned the trust of some of the largest companies and financial institutions in the world, providing truly real-time transactions via their proven, reliable platform operating on private on-premise and leading cloud technology infrastructure.

# Forward-Looking Statements

The forward-looking statements in this press release are made under the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The Company's actual results could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties including those listed in Item 1A of the Company's Annual Report on Form 10-K and in the Company's other filings and reports with the Securities and Exchange Commission. All of the risks and uncertainties are beyond the ability of the Company to control, and in many cases, the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements. When used in this press release, the words "believes," "plans," "expects," "will," "intends," "continue," "outlook," "progressing," and "anticipates" and similar expressions as they relate to the Company or its management are intended to identify forward-looking statements. Except as required by law, the Company is not obligated to publicly

# CoreCard Corporation CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited, in thousands, except share and per share amounts)

	Thr	Three Months Ended March 31,		
		2023		2022
Revenue				
Services	\$	14,756	\$	11,795
Products				12,489
Total net revenue		14,756		24,284
Cost of revenue				
Services		9,804		7,456
Products				
Total cost of revenue		9,804		7,456
Expenses				
Marketing		69		66
General and administrative		1,549		1,685
Development		1,514		3,324
Income from operations		1,820		11,753
Investment income (loss)		(241)		(103)
Other income, net		90		37
Income before income taxes		1,669		11,687
Income taxes		413		3,017
Net income	\$	1,256	\$	8,670
Earnings per share:				
Basic	\$	0.15	\$	1.00
Diluted	\$	0.15	\$	1.00
Basic weighted average common shares outstanding		8,502,735	·	8,655,529
Diluted weighted average common shares outstanding		8,531,541		8,685,698

# CoreCard Corporation CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

As of	March 31, 2023		<b>December 31, 2022</b>		
ASSETS	(unaudited)		(audited)		
Current assets:					
Cash	\$	21,692	\$	20,399	
Marketable securities		5,054		4,973	
Accounts receivable, net		14,012		13,220	
Other current assets		3,449		3,729	
Total current assets		44,207		42,321	
Investments		4,885		5,180	
Property and equipment, at cost less accumulated depreciation		12,056		12,006	
Other long-term assets		3,422		3,725	
Total assets	\$	64,570	\$	63,232	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	1,592	\$	2,011	
Deferred revenue, current portion		1,745		1,094	
Accrued payroll		1,523		1,888	
Accrued expenses		826		525	
Other current liabilities		2,282		2,025	

Total current liabilities	7,968	7,543
Noncurrent liabilities:		
Deferred revenue, net of current portion	414	473
Deferred tax liability	445	472
Long-term lease obligation	1,740	1,981
Total noncurrent liabilities	2,599	2,926
Stockholders' equity:		
Common stock, \$0.01 par value: Authorized shares - 20,000,000;		
Issued shares – 9,010,119 at March 31, 2023 and December 31, 2022 respectively;		
Outstanding shares – 8,502,735 at March 31, 2023 and December 31, 2022	90	90
Additional paid-in capital	16,471	16,471
Treasury stock, 507,384 shares at March 31, 2023 and December 31, 2022,		
respectively, at cost	(16,662)	(16,662)
Accumulated other comprehensive loss	(77)	(61)
Accumulated income	54,181	52,925
Total stockholders' equity	54,003	52,763
Total liabilities and stockholders' equity	\$ 64,570	\$ 63,232

For further information, call Matt White, 770-564-5504 or email to <a href="matt@corecard.com">matt@corecard.com</a>