UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): February 15, 2022

CORECARD CORPORATION

(Exact name of registrant as specified in its charter)

Georgia (State or Other Jurisdiction of Incorporation) 001-09330 (Commission File Number) 58-1964787 (I.R.S. Employer Identification No.)

4355 Shackleford Road

Norcross, Georgia 30093 (Address of Principal Executive Offices) (Zip Code)

(770) 381-2900

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading Symbol(s) | Name of each exchange on which registered |
|--|-------------------|---|
| Common Stock, \$0.01 par value for the class | CCRD | NYSE |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On February 15, 2022, the Registrant issued a press release, a copy of which is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

Exhibit 99.1. Press release dated February 15, 2022

Exhibit 104. Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CoreCard Corporation

Date: February 15, 2022

By: <u>/s/ Matthew A. White</u> Matthew A. White Chief Financial Officer

CoreCard Corporation Reports Fourth Quarter 2021 Results

NORCROSS, Ga., Feb. 15, 2022 (GLOBE NEWSWIRE) -- CoreCard Corporation [NYSE: CCRD], the leading provider of innovative credit technology solutions and processing services to the financial technology and services market, announced today its financial results for the quarter ended December 31, 2021.

"CoreCard's strong performance continued in the fourth quarter and resulted in full year top-line growth of 34%, which was at the high end of our upwardly revised expectations," said Leland Strange, CEO of CoreCard Corporation. "We recognized \$1.8 million in license revenue in the quarter, bringing full year license revenue to \$5.9 million, an increase of 63% year-over-year. Additionally, our full year professional services revenue grew by 22%, while our processing and maintenance revenue grew by 38% compared to fiscal 2020. The investments we are making in our platform and processing capabilities are already showing significant results. Our new office in Bogotá, Colombia, is gaining traction, and the team we have in place is scaling well. CoreCard is a best-in-class platform that is extremely well positioned to capture the growing demand for next-generation card management platforms by large and complex modern card issuers."

Mr. Strange continued, "Looking ahead, we expect topline growth of 20% to 25% in fiscal 2022, the opportunity ahead of us is sizable, and CoreCard remains a growth business focused on meeting the evolving needs of modern issuers while generating long-term value for our shareholders."

Financial Highlights for the three and twelve months ended December 31, 2021

Total revenue in the three-month period ended December 31, 2021, was \$13,046,000 which represents an increase of 36% compared to the comparable period in 2020. Revenue of \$48,248,000 for full fiscal year 2021 was up 34% from fiscal year 2020.

In the following table, revenue is disaggregated by type of revenue for the three and twelve months ended December 31, 2021 and 2020:

| (in thousands) | Three Months December | Twelve Months Ended December 31, | | |
|----------------------------|--------------------------|-------------------------------------|-----------|--------|
| | 2021 | 2020 | 2021 | 2020 |
| License | \$ 1,782 \$ | 2,000 \$ | 5,865 \$ | 3,600 |
| Professional services | 6,419 | 4,783 | 25,159 | 20,610 |
| Processing and maintenance | 3,856 | 2,412 | 14,113 | 10,228 |
| Third party | 989 | 428 | 3,111 | 1,435 |
| Total | \$ 13,046 \$ | 9,623 \$ | 48,248 \$ | 35,873 |

Income from operations was \$3,026,000 for the fourth quarter compared to income from operations of \$2,732,000 in the comparable prior year quarter. Full year 2021 income from operations was \$11,658,000 compared to \$11,295,000 in the comparable prior year.

Net income was \$2,660,000 for the fourth quarter compared to net income of \$2,119,000 in the comparable prior year quarter. Full year 2021 net income was \$9,039,000 compared to \$8,161,000 in the comparable prior year.

Earnings per diluted share was \$0.30 for the fourth quarter compared to \$0.24 in the comparable prior year quarter. Full year 2021 earnings per diluted share was \$1.03 compared to \$0.91 in the comparable prior year.

Investor Conference Call Today

The company is holding an investor conference call today, February 15th, 2022, at 11 A.M. Eastern Time. Interested investors are invited to attend the conference call by accessing the webcast at https://www.webcast-eqs.com/corecard02152022/en or by dialing 1-877-407-0890. As part of the conference call CoreCard will be conducting a question-and-answer session where participants are invited to email their questions to questions@corecard.com prior to the call. A transcript of the call will be posted on the company's website at www.corecard.com as soon as available after the call.

The company will file its Form 10-K for the period ended December 31, 2021, with the Securities and Exchange Commission in early March. For additional information about reported results, investors will be able to access the Form 10-K on the company's website at www.corecard.com or on the SEC website, <u>www.sec.gov</u>.

About CoreCard Corporation

CoreCard Corporation (NYSE: CCRD) provides a pioneering card management platform built for the future of global transactions in a digital world. Dedicated to continual technological innovation in the ever-evolving payments industry backed by decades of deep expertise in credit card offerings, CoreCard helps customers conceptualize, implement, and manage all aspects of their issuing card programs. Keenly focused on steady, sustainable growth, CoreCard has earned the trust of some of the largest companies and financial institutions in the world, providing truly real-time transactions via their proven, reliable platform operating on private on-premise and leading cloud technology infrastructure.

Forward-Looking Statements

The forward-looking statements in this press release are made under the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The Company's actual results could differ materially from those indicated by the forward-looking statements because of various risks and uncertainties including those listed in Item IA of the Company's Annual Report on Form 10-K and in the Company's other filings and reports with the Securities and Exchange Commission. All of the risks and uncertainties are beyond the ability of the Company to control, and in many cases, the Company cannot predict the risks and uncertainties that could cause its actual results to differ materially from those indicated by the forward-looking statements. When used in this press release, the words "believes," "plans," "expects," "will," "intends," "continue," "outlook," "progressing," and "anticipates" and similar expressions as they relate to the Company or its

management are intended to identify forward-looking statements. Except as required by law, the Company is not obligated to publicly release any revisions to these forward-looking statements to reflect the events or circumstances after the date of this press release or to reflect the occurrence of unanticipated events.

CoreCard Corporation CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited, in thousands, except share and per share amounts)

| | Three Months Ended December 31, | | | | | nths Ended ber 31, | | |
|--|------------------------------------|-----------|----|-----------|----|-----------------------|----|-----------|
| | | 2021 | | 2020 | | 2021 | | 2020 |
| Revenue | | | | | | | | |
| Services | \$ | 11,264 | \$ | 7,623 | \$ | 42,383 | \$ | 32,273 |
| Products | | 1,782 | | 2,000 | | 5,865 | | 3,600 |
| Total net revenue | | 13,046 | | 9,623 | | 48,248 | | 35,873 |
| Cost of revenue | | | | | | | | |
| Services | | 6,811 | | 4,009 | | 22,902 | | 15,427 |
| Products | | | | | | | | |
| Total cost of revenue | | 6,811 | | 4,009 | | 22,902 | | 15,427 |
| Expenses | | | | | | | | |
| Marketing | | 99 | | 38 | | 279 | | 132 |
| General and administrative | | 1,360 | | 1,168 | | 4,550 | | 3,866 |
| Research and development | | 1,750 | | 1,676 | | 8,859 | | 5,153 |
| Income from operations | | 3,026 | | 2,732 | | 11,658 | | 11,295 |
| Investment income (loss) | | 43 | | 193 | | (172) | | (1,044) |
| Other income | | 47 | | 66 | | 277 | | 378 |
| Income before income taxes | | 3,116 | | 2,991 | | 11,763 | | 10,629 |
| Income taxes | | 456 | | 872 | | 2,724 | | 2,468 |
| Net income | \$ | 2,660 | \$ | 2,119 | \$ | 9,039 | \$ | 8,161 |
| Earnings per share: | | | | | | | | |
| Basic | \$ | 0.31 | \$ | 0.24 | \$ | 1.03 | \$ | 0.91 |
| Diluted | \$ | 0.30 | \$ | 0.24 | \$ | 1.03 | \$ | 0.91 |
| Basic weighted average common shares outstanding | | 8,696,984 | | 8,900,524 | | 8,777,066 | | 8,919,602 |
| Diluted weighted average common shares outstanding | | 8,730,912 | | 8,998,293 | : | 8,809,603 | | 9,014,985 |

CoreCard Corporation CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

| As of December 31, | 2021 | | | 2020 | | |
|---|------|--------|----|--------|--|--|
| ASSETS | | | | | | |
| Current assets: | | | | | | |
| Cash | \$ | 29,244 | \$ | 37,956 | | |
| Accounts receivable, net | | 5,547 | | 3,270 | | |
| Notes and interest receivable, current portion | | 220 | | | | |
| Other current assets | | 1,826 | | 1,263 | | |
| Total current assets | | 36,837 | | 42,489 | | |
| Investments | | 6,355 | | 1,921 | | |
| Notes and interest receivable, net of current portion | | 147 | | 2,681 | | |
| Property and equipment, at cost less accumulated depreciation | | 10,371 | | 6,914 | | |
| Other long-term assets | | 4,438 | | 3,020 | | |
| Total assets | \$ | 58,148 | \$ | 57,025 | | |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Current liabilities: | | |
|---|--------------|--------------|
| Accounts payable | \$ 2,763 | \$ 714 |
| Deferred revenue, current portion | 2,263 | 1,322 |
| Accrued payroll | 2,145 | 1,901 |
| Accrued expenses | 404 | 321 |
| Income tax payable | 1,004 | 954 |
| Other current liabilities | 2,274 | 4,850 |
| Total current liabilities | 10,853 | 10,062 |
| Deferred revenue, net of current portion | 164 | |
| Deferred tax liability | 549 | 818 |
| Long-term lease obligation | 2,708 | 1,994 |
| Total noncurrent liabilities | 3,421 | 2,812 |
| Stockholders' equity: | | |
| Common stock, \$0.01 par value: Authorized shares - 20,000,000; | | |
| Issued shares – 9,001,311 and 8,929,368 at December 31, 2021 and 2020, respectively; | | |
| Outstanding shares – 8,689,815 and 8,885,797 at December 31, 2021 and 2020, respectively | 90 | 89 |
| Additional paid-in capital | 16,261 | 15,836 |
| Treasury stock, 311,496 and 43,571 shares as of December 31, 2021 and 2020, respectively, at cost | (11,327) | (1,639) |
| Accumulated other comprehensive loss | (194) | (140) |
| Accumulated income | 39,044 | 30,005 |
| Total stockholders' equity | 43,874 | 44,151 |
| Total liabilities and stockholders' equity | \$ 58,148 | \$ 57,025 |

For further information, call Matt White, 770-564-5504 or email to matt@corecard.com